

RESULTS PRESENTATION First Half **2021**

GRUPO RED E L É C T R I C A

28 July 2021



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CONTENTS

Sector environment

Highlights

Results of the Group

Investments

Financial debt

Conclusions



Sector environment

ENERGY SECTOR ENVIRONMENT

Electrification as a basis for the sustainable economy

- European Green Deal, a roadmap to drive the economy and address climate challenges. Support from the Next Generation recovery fund to implement the Green Deal.
- Comprehensive National Energy and Climate Plan (PNIEC).



Approved the hydrogen roadmap, a plan for the deployment of this sustainable energy vector by 2050. Capacity to store large scale electricity.

へ 4

Red Electrica, a key

PROGRESS TOWARDS GREATER CONNECTIVITY

Telecommunications sector environment



- Vital role of telecommunication infrastructure during the pandemic. Challenge of expanding networks and reducing the digital divide.
- Huge drive towards connectivity. Transformation of the business fabric from technology.
- Growth of cloud platforms.
- Technological transformation in the satellite sector. Demand for data on new use cases such as mobility, residential broadband or corporate networks.
- Deployment and expansion of the 5G.





Red Electrica, the backbone that makes energy transition in Spain possible...

Expected approval of the Plan by the end of the year.

- The Spanish National Markets and Competition Commission (CNMC) issued a positive report on the proposed Electricity Transmission Network Plan for 2021-2026.
- The System Operator submitted the transmission network development proposal for 2021-2026 to the Ministry for the Ecological Transition after analysing the agents' submissions to the initial proposal. The Ministry has 4 months to draft the final proposal and begin its parliamentary approval.

Acceleration of the investment in the transmission network.

- Maximum efforts are being made to carry out the investments by optimising the processes that allow the processing and construction of the facilities to be accelerated.
- Investments in the transmission network during the period amounted to EUR 172 million, up 32.3% on 2020.

... providing neutrality to the electricity system

New regulatory framework for access and connection.

The CNMC approved these regulations, which are of vital importance for the orderly development of renewable energies. New requests for access are permitted as from 1 July. 8

Red Electrica webinar explaining the new regulations on access, connection to the transmission network and new online platform at <u>www.ree.es</u>

Approval of Spanish Law 7/2021 on climate change.

The Act establishes minimum national targets for 2030, in accordance with EU regulations, with the ultimate goal of achieving a 100% renewable electricity system by 2050.

The Group continues to grow further through diversification...

TELECOMMUNICATIONS

- Hispasat Agreement with Media Networks Latin America (Telefónica Group) to acquire the management and signal transmission, strengthening its position as a benchmark operator in the region in the video hierarchy.
- The investment in the Amazonas Nexus satellite is well under way, most notably including the loan of \$80.7 million granted by the Board of EXIM Bank to provide long-term financing for the project's launch service and insurance.





CNMC has approved the resolution related to the fibre optic network assignment for use contract between Red Eléctrica de España and REINTEL.

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... scoring important milestones during the period

INTERNATIONAL



- Centinela 220 kV substation in Chile entered into service.
- International investments are progressing well in accordance with our Strategic Plan.

へ 10

The Chilean regulator is completing the process of valuing the regulated assets, which it carries out every four years on certain assets of the main system.

WHAT TYPE OF INITIATIVES ARE WE PROPOSING?

Investments linked to the National Recovery, Transformation and Resilience Plan

- Integration of offshore renewable energy sources.
- Storage in the Canary Islands.
- Renewable hydrogen.
- Environmental projects.
- New satellite development.
- **5**G and satellite connectivity.
- Digitalisation of the transmission network.

14 Initiatives

The President of the Government of Spain met with the President of the European Commission at the Red Electrica Control Centre to approve the Spanish Recovery, Transformation and Resilience Plan.

The European Commission approved the Recovery Plan submitted by Spain of EUR 69,500 M in direct transfers, which can be increased to more than Eur 140,000 M in credit.

へ 11

Carrying out our activities with a clear commitment to sustainable development...

Commitment to green financing.

- Issuance of a green bond of EUR 600 million with a 12-year maturity at a rate of 0.625%, with the lowest spread in issues of more than 10 years in the last decade.
- We have reached 29.5% financing with ESG criteria.

Leaders in transparency on tax liability.

Ranking prepared by the Commitment and Transparency Foundation in its 2020 Contribution and Transparency Report, which analyses Ibex 35 companies.



...moving forward on all aspects of ESG

Renewal of the Diversity Charter.

Red Eléctrica renewed its commitment to adhere to the Diversity Charter for 2021-2023, in recognition of its commitment to equality and inclusion policies in the labour force.

Corporate Responsibility.

The shareholders at the AGM approved a new long-term incentive plan to drive the energy transition, reduce the digital divide and promote diversification.





1H2021 Results

Good performance of results in a year in which regulated income in Spain was reduced due to a more restrictive regulatory framework

M€	1H2021	1H2020	∆%
Revenues	975.9	977.9	-0.2%
Share of profit of companies accounted for using the equity method	15.5	8.0	+93.8%
Other income and in-house work on non- current assets	32.2	37.7	-14.6%
Operating expenses	-252.3	-257.3	-1.9%
EBITDA	771.3	766.3	+0.7%
Depreciation, amortisation and other	-243.7	-257.0	-10.0%
EBIT	527.5	509.3	+3.6%
Financial profit/(loss)	-49.6	-69.5	-28.6%
Profit/(Loss) before tax	477.9	439.7	+8.7 %
Income tax expense	-118.0	-108.0	+9.2%
Profit/(Loss) attributable to non-controlling interests	-1.7	0.04	-
Profit/(Loss) attributable to the Parent	358.2	331.7	+8.0 %

Profit for the period grew by 8 %, driven by diversification, cost containment and a reduction of finance costs as a result of better interest rates.

The Group's diversification made it possible to offset the drop in income of TSO

INCOME EVOLUTION*



Income increased by 0.6 % on the previous year.

The growth of telecommunications and international businesses drives revenue growth in the period.

EBITDA increased by 0.7 %, underpinned by the effort to contain operating costs

EBITDA EVOLUTION



The Group's diversification has lead to a strong performance of gross profit from operations in an environment of lowering the financial rate of return of TSO.

The EBITDA margin reached 79 % vs. 78.4 % in 1H20.

Increase in net profit by 8.0 %, also driven by financial efficiency



NET PROFIT EVOLUTION

Strong boost in profit for the period in 1H21, underpinned by operational and financial efficiency.



Breakdown by businesses

	Income			EBITDA			Net Profit		
	1H21	1H20	Δ%	1H21	1H20	Δ%	1H21	1H20	Δ%
TSO	809.0	817.5	-1.0%	615.3	623.6	-1.3%	295.8	291.7	+1.4%
International	37.8	32.8	+15.2%	29.5	25.6	+15.1%	16.9	9.1	+86.1%
Satellite	85.5	80.1	+6.7%	65.3	59.9	+9.1%	14.4	0.2	-
Fibre optics	69.4	68.9	+0.7%	55.7	54.7	+1.8%	30.8	29	+6.2%
Other and consolidation adjustments	-10.3	-13.4	-23.2%	5.4	2.4	-	0.2	1.7	-
Total Group	991.4	985.9	+0.6%	771.3	766.2	+0.7%	358.2	331.7	+8.0%

INCOME



EBITDA





1H2021 Investments

- INVESTMENTS

The Red Eléctrica Group's investments reached EUR 253 M







Management and operation of national electricity infrastructure

- Transmission network investment in Spain EUR 172 M vs. EUR 130.5 M in 1H20.
- System operation and storage in the Canary Islands EUR 11 M, vs. EUR 8.9 M in 1H20.

Management and operation of international electricity infrastructure

- Investment in Chile EUR 11.4 M vs. EUR 17.8 M in 1H20.
- Investment in Peru EUR 3.7 M vs. EUR 6.0 M in 1H20.

Telecommunications (fibre + satellites)

- Investment in Hispasat EUR 43.9 M vs. EUR 22.5 M in 1H20.
- Investment in Reintel EUR 2.5 M vs. EUR 0.7 M in 1H20.



Other investments

Investment in data processing centres, information systems, startups, etc. **183.0** M€ invested vs. 139.4 M€ in 1H20 **15.1** M€ invested vs. 398.1(*) M€ in 1H20 **46.4** M€ invested

vs. 23.2 M€ in 1H20

8.3 M€ invested vs. 6.6 M€ in 1H20



1H2021 Financial Debt

– FINANCIAL DEBT

The Red Eléctrica Group's financial debt reached EUR 5,771 M€



Strong cash generation in the period, which allowed the financial debt to be reduced by EUR 343 M.

Positive changes in working capital as a result of better performance of receivables due to settlements in transmission.

- BALANCE SHEET STRENGTH AND SOLID LIQUIDITY POSITION Well diversified debt, with a good liquidity position...

DEBT STRUCTURE



VENCIMIENTOS



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Conclusions

∧ 26

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The good results and investments in the first half of the year ...

- Increase in domestic transmission investment compared to the previous year.
- The expected approval of the Transmission Network Plan before the end of the year will allow the investments necessary for the energy transition to be made at the beginning of 2022.
- Growth in revenue from telecommunications and international businesses drives the Group and offsets the reduction of TSO income.
- Solid financial structure: FFO/NFD 21.5 % and NFD/EBITDA 3.7x.
- Confirmation of the A- credit rating with a stable outlook by S&P and Fitch.
- Fulfilment of our dividend policy commitment.



2021-2025 OBJECTIVES

... represent a solid step towards achieving the objectives of the Strategic Plan

TOTAL INVESTMENT







earmarked for the transmission grid, cross-border connections, energy storage and system operation

DIVIDEND POLICY



FINANCIAL EFFICIENCY 2025











70 %

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NFT DFBT / EBITDA RATIO



MAINTAIN STRONG **CREDIT RATINGS**





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