























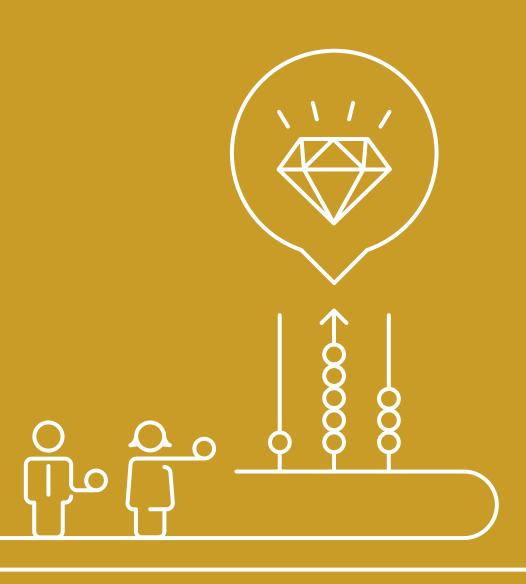




# CREATION OF VALUE

06

Connected to solid growth and a clear towards and financial



**FINANCIAL** 

STRATEGY

9.3% less than 2014

A financial policy adapted to the new

liquidity to cover upcoming maturities.

€4,905.9m of net financial debt,

remuneration model, maintaining a diversified

financial debt and a comfortable position of



LETTER FROM THE CHAIRMAN AND THE CHIEF EXECUTIVE OFFICER



KEY PERFORMANCE INDICATORS



01. THE COMPANY



O2. STRATEGY



03. CORPORATE



04. MANAGEMENT APPROACH



05. SUSTAINABLE ENERGY





07. EMPLOYEES



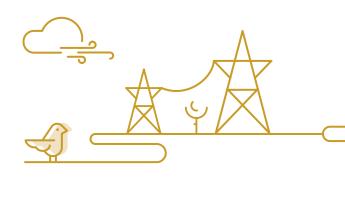
08. SOCIETY



09. DIALOGUE WITH STAKEHOLDERS



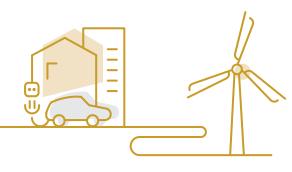




CORNERSTONES FOR ATTAINING THE CREATION OF VALUE



soundness, solvency and solid growth



FINANCIAL

**RESULTS** 





8.3% higher than 2014 in recurring terms



# **SHAREHOLDER** RETURN

Maximising returns for shareholders and investors, offering an attractive dividend yield, and contributing to the increase in the share price through efficient business management.

5.3% increase in the share price

7% increase in the dividend











01. THE COMPANY



O2. STRATEGY



03. CORPORATE



04. MANAGEMENT APPROACH

















10. THE



# **Evolution** of results (G4-DMA, G4-9)

During 2015, has managed to show stable growth. The Company achieved solid results and a significant strengthening of its core solvency ratios whilst maintaining a clear focus on operational efficiency and the permanent creation of value.

Net revenue in 2015 amounted to 1.938.9 million euros, an increase of 5% year-on-year. This increase reflects the growth in the revenue associated with new transmission facilities commissioned in 2014. and that associated with the provision of telecommunications services. For this concept 83.5 million euros were registered as they include revenue during 2015 associated with the rights to use and manage the dark fibre optic network of ADIF while revenues for 2014 included only a month and a half as the acquisition of said agreement was formalised in November 2014.

Gross operating result (EBITDA) totalled 1,458.4 million euros,

representing growth of 5.3% year-on-year. More than half of the growth in EBITDA is due to the telecommunications business. the rest comes from the traditional activities of Red Eléctrica.

For its part, net profit totalled 606 million euros, 15.6% below that of the previous year. If we strip out

non-recurring items included in 2014, such as compensation for TDE and the impact of the implementation of the tax reform, set out in Law 27/2014 on corporation tax for a total of 106.1 million euros, the profits for the year would have increased by 8.3%.

# **KEY**



	2015	2014	Δ%
Net Revenue	1,938.9	1,846.7	5.0
Gross operating result (EBITDA)	1,458.4	1,385.4	5.3
Profit before tax	829.7	853.5	[2.8]
Profit for the period	606.0	717.8	[15.6]
Recurring profit for the period (1)	606.0	559.5	8.3
Non-current assets	9,156.5	9,138.2	0.2
Net equity	2,760.6	2,552.5	8.2
Net financial debt	4,905.8	5,408.5	[9.3]
Operating Cash flow after tax	1,134.9	1,009.1	12.5
Investments (2)	447.8	957.6	[53.2]

[1] Earnings for 2014 include non-recurring gains from the compensation for TDE (  $\mathop{\varepsilon}$  52 million) and from application of Corporate Income Tax Law 27/2014 (€106 million). Stripping out these items would have increased profits by 8.3% year-on-year, (2) Investment in 2014 included the acquisition of the rights to use ADIF's dark fibre optic network for €434 million.

**FRITDA** 2015



Compared to 2014













O2. STRATEGY



03. CORPORATE



04. MANAGEMENT APPROACH











09. DIALOGUE



10. THE



Operating cash flow after tax was 1.134.9 million euros, an increase of 12.5% compared to that generated in the same period last year. The strong cash generation and positive behaviour of working capital has allowed investments and dividends to be paid, and to reduce the **net financial debt** of the Red Eléctrica Group, which

Amortisation and depreciation [6]

at the close of the fiscal year was 4.905.9 million euros.

**Investments** made by the Group during 2015 reached 447.8 million euros, of which 410.7 million euros were earmarked for the development of the national transmission grid, and 12 million euros to energy storage in the Canary Islands. Investments

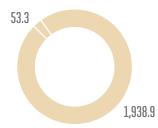
€m

in 2015 were 53.2% lower than during the preceding year, given that in 2014 the acquisition of rights of use and management of ADIF's dark fibre optic network were also incorporated, a transaction that amounted to 433.7 million euros.

At the close of 2015, 89% of the Group's Financial debt is long term. Regarding the interest rate, 85% of it is fixed rate, while the remaining 15% is variable. In 2015, the average cost of financial debt of the Group was 3.20%, compared to 3.49% the previous year. The average balance of gross debt stood at 5,418.9 million euros, compared to 5,047 million euros in 2014.

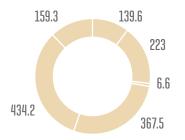
Finally, **Net Equity** of the Red Eléctrica Group reached 2,760.6 million euros, 8.2% higher than at the end of 2014. This growth is mainly due to the results of the corresponding period reduced by the distribution of dividends.





53.3 Other net incomes and losses 1.938.9 Net revenue

### **ECONOMIC VALUE** DISTRIBUTED



139.6	Employees: personnel costs
223	Company: Corporate Income Tax
6.6	Society: investments in the community
367.5	Suppliers: other operating expenses
434.2	Shareholders: dividends
159.3	Other Capital providers: net financial costs

## ECONOMIC VALUE GENERATED AND DISTRIBUTED (GROUP)



Economic value distributed to stakeholders (EVD)	[1,208.0]	[1,122.3]	[1,330.2]
Employees: personnel costs	[127.3]	[133.0]	[139.6]
Company: Corporate Income Tax [2]	(203.2)	[134.4]	[223.0]
Investment in the community [3]	[4.0]	[5.7]	[6.6]
Suppliers: other operating expenses [4]	[363.4]	[347.7]	[367.5]
Shareholders: dividends [5]	[343.9]	[405.8]	[434.2]
Other Capital providers: net financial costs	[166.1]	[95.7]	[159.3]
Economic value retained (EVR)	597.8	761.9	662.1
Reserves	181.2	312.0	172.5

Note: Data obtained from Consolidated Annual Accounts. [1] Includes: other operating income/net results obtained via equity method/results from divestment of non-current assets [divestitures]/capital subsidies/other deferred incomes transferred to the fiscal year's results/works performed by the Company on its assets. During 2010, the Company was awarded a grant by the European Commission for the Spain-France electricity interconnection. The grant was awarded for a maximum total of 112.5 million euros, of which 59.3 million euros were received in 2015. With the aforementioned amount in 2015, the totality of the grant has now been received. More information in note 11 of the Consolidated Annual Accounts. [G4-EC4] [2] Costs due to Corporate Income Tax. [3] Investments in the community: data obtained by applying the LBG methodology and subsequently subjected to external verification. [4] Procurements and other operating costs (excluding investments in the community], [5] Includes the interim dividend and complementary dividend, [6] Includes; Amortisation / Depreciations (includes mainly provisions for deterioration in asset value).

416.6

449.8

489.5

563.4

1.000

M







01. THE COMPANY



O2. STRATEGY



03. CORPORATE



04. MANAGEMENT APPROACH



**06.** CREATION









09. DIALOGUE WITH STAKEHOLDERS



10. THE



# **Financial** strategy

The financial strategy traditionally followed by Red Eléctrica is geared towards reflecting the nature of the business it undertakes, whilst adhering to the legislation in force at each moment.

Transmission and operation of the electricity system are very capital-intensive activities, wherein investments mature over long periods. In addition, the remuneration of these assets is for periods of 40 years at rates linked to Spanish long-term government debt. Therefore, our financial debt.

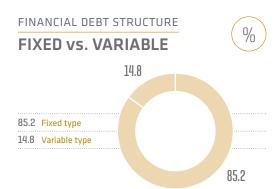
is primarily long-term and referenced mainly at fixed rates.

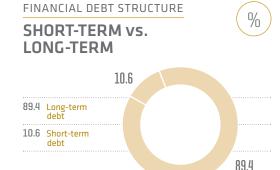
# **Credit rating**

Red Eléctrica has been given a long-term credit rating of 'A-' by Standard & Poor's with a stable outlook and a short-term rating of 'A-2'. Meanwhile, Fitch has given Red Eléctrica a long-term rating of 'A-', with a positive outlook, and 'F2' in the short term.

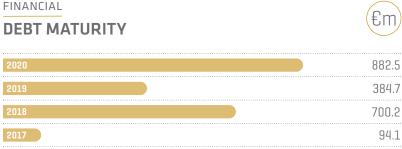
Both rating agencies indicated the predictability and recurrent earnings and strong balance sheet as strengths of the Company.

The financial debt of the Company is mainly contracted long-term and referenced at fixed-rates.





750



500



Information on financial

and Investors' section of

strategy in the 'Shareholders

250

W







01. THE COMPANY



O2. STRATEGY



03. CORPORATE



04. MANAGEMENT APPROACH



05. SUSTAINABLE ENERGY









09. DIALOGUE WITH STAKEHOLDERS





# **Shareholder** return

### STOCK MARKET **PERFORMANCE**

Gains have been seen in the most important variable income markets, reflecting a more favourable economic situation for the stock markets in developed countries than in previous years. The main European markets have registered gains of between 5 and 10% in the

year, a behaviour similar to that registered by the Japanese Nikkei. Wall Street, meanwhile, fell behind after 6 consecutive years a clear predominance in gains, both the S&P 500 and the Dow Jones closed the year with slight losses, while the Nasdag was positive again at the close of the year. The IBEX 35 and FTSE were the main exceptions. The significant weight of mining

companies and basic resources in the latter, caused a drop close to 5% in the British index. The fall in our index, of over 7%, is possibly due to political uncertainty associated with our country at the end of the year.

The favourable reception of the Strategic Plan 2014-2019 and the visibility of the dividend policy has allowed Red Eléctrica to maintain a positive evolution in 2015.







**RED** ELÉCTRICA

Exceeds the IBEX 35 in 2015

IBEX 35 2015



DROP OF **OVER** 

Compared to the gains of the major European markets of between 5 and 10%

W



CHAIRMAN AND THE CHIEF





01. THE COMPANY



O2. STRATEGY



O3. CORPORATE



04. MANAGEMENT APPROACH



05. SUSTAINABLE ENERGY









08. SOCIETY



09. DIALOGUE WITH STAKEHOLDERS



10. THE



However, 2015 has been especially turbulent from a stock market point of view. Greece's problems to meet the demands of its creditors represented the first serious obstacle of the year, although confined to European markets. The decision in May by the Federal Reserve to postpone the rate hike, which had already been announced in the previous year, spread doubts among investors, because the situation the world economy was facing was not as buoyant as initially thought.

China made this evident, as in late August it was forced to devalue its currency, causing sharp falls on stock exchanges around the world that lasted for much of the autumn. The collapse of oil prices and raw materials, the slowdown of the Chinese economy and the clear recession in other emerging countries, or equivocal action by central banks, prompted a bearish reaction in the markets during the final month of the year.

# GROSS DIVIDEND 2015



PER SHARE

**Compared** to 2014



### **RED ELECTRICA'S** SHARE

has appreciated in value more than 58% in the last two years.

#### VALUE

### **COMPARISON**

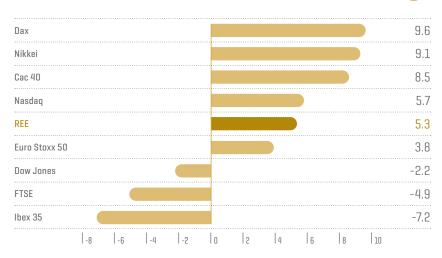




#### EVOLUTION OF RED ELÉCTRICA AND THE MAIN

#### **STOCK MARKET INDEXES 2015**













01. THE COMPANY



O2. STRATEGY





04. MANAGEMENT



**06.** CREATION OF VALUE













# **RED ELÉCTRICA SHARES**

Red Eléctrica again surpassed the IBEX 35 in 2015 and in addition to the extraordinary rise registered in 2014, over 50%, we have to add an increase in the share price of more than 5% over the last year, and a return of over 9% if we include the dividends paid out by the Company. The favourable reception of the Strategic Plan 2014-2019, and the visibility of the dividend policy has allowed our Company to avoid negative values in 2015.

In 2015 as a whole, 248.2 million shares were traded, representing 1.84 times the capital of the Company. Purchases made in cash totalled 18.537 million euros, up 22% on the previous year which totalled 15.184 million euros. Meanwhile, the number of shares traded in 2014 was 241.5 million.

### DISTRIBUTION **OF DIVIDENDS**

Red Eléctrica maintains its commitment to maximising the share value for its shareholder, offering on one hand, an attractive dividend yield and, on the other, contributing to the increase in the

share price through the efficient management of its business.

The direct shareholder return in the form of dividends increased by 7% over the previous year. The gross dividend proposed at the General Shareholder's Meeting with a charge to 2015 profit, is 3.21 euros per share. On 4 January 2016, a gross interim dividend payout of 0.8906 euros per share was made, with 2.3194 euros per share pending distribution, as part of a gross complementary dividend.





In the 'Shareholders and Investors' section of the corporate website.

In 2015, Red Eléctrica's share price rose by 5.3% and shareholder returns exceeded 9% if we include dividends paid out by the Company.

### MAIN STOCK MARKET INDICATORS



	2011	2012	2013	2014	2015	
Total number of shares (thousands)	135,270	135,270	135,270	135,270	135,270	
N° of shares in circulation (thousands)	108,216	108,216	108,216	108,216	108,216	
Face value of the share (in €)	2	2	2	2	2	
Share price (in €)						
Maximum	43.89	39.75	48.50	74.95	81.77	
Minimum	30.24	29.00	36.99	47.40	67.95	
Year end	33.06	37.30	48.50	73.21	77.11	
Market capitalisation at close of fiscal year [in €m]	4,472.0	5,045.6	6,560.6	9,903.1	10,430.7	
Earnings per share (EPS) (in €)	3.42	3.66	3.92	5.31	4.49	
Share price/EPS (N° of times)	9.66	10.19	12.37	13.78	17.17	
Dividend per share (in €)	2.2124	2.3651	2.5422	3.0	3.21	